

RBS supports eCourier growth



- **£1 million funding enables further improvements**
- **Funding ensures that eCourier continues its expansion plans**



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Nigel Lambe
CEO
eCourier



eCourier.co.uk has agreed a £1 million line of finance with RBS Invoice Finance – the invoice finance division of The Royal Bank of Scotland – to support its investment programme to further improve service to its growing customer base.

As the clear leader in service delivery eCourier has re-engineered the way an entire sector operates. In just four years this dynamic business has doubled year on year and even in the economic downturn continues to win new business at a pace.

Nigel Lambe, CEO, commented: “Refinancing may have been a headache for a number of businesses with facilities up for renewal this year, but with our robust expansion plans we knew we would be able to select a partner of the calibre of RBS Invoice Finance for this next stage of our development.”

Coming on top of another £500,000 injection of investments from shareholders, these monies are already allocated to improving the service through investments in:

- Fleet – another 40 eco-friendly vehicles on the road this year already as part of a £700,000 programme
- Website – acknowledged as ‘best in class’, new functionality for booking more services online
- Acquisitions – extending the footprint for same day, next day and international services

eCourier refuse to allow ‘what may be happening outside’ to dampen their enthusiasm for the opportunities still available in this market for a visionary player.

Richard Hanson, Business Development Manager at RBS Invoice Finance in London, added: “Looking at eCourier’s track record and their ambitious plans we are delighted to be supporting them going forward. The new financial package put in place for the company means that they can implement their expansion strategy from a sound and secure platform. We look forward to a continued long-standing partnership with eCourier.”

To find out more...

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